

# Get the best solution for your state agency.

204D  
Contract

Printer and Multifunction  
Device Equipment for Purchase  
or Lease with Support



Multifunction  
Printers



Printers



Production  
Print



Supplies

Systel, a state contract vendor for more than 35 years is proud to be a 2017 NC State Contract 204D award holder. We are the only authorized independent dealer to receive this award and we believe it is our customer service and 2 hour response time that sets apart.

Whether you're at the local, county, or state level—from agencies to educational institutions — you can now benefit from this exciting new contract. There is no need to bid your contract for multifunctional devices, printers or other business equipment as the State has already selected Systel as a preferred vendor for these services.

## bizhub SECURE: Service for your peace of mind

Through Systel's partnership with Konica Minolta we offer the latest in document security. Products like bizhub SECURE provide customers with the resources they need to protect any document data and information that reside on the bizhub's internal hard drive. After determining the customer's specific needs, Systel configures several security features of the MFP in order to keep the data, documents and information related to the MFP secure. An individual bizhub SECURE certificate is issued to the customer confirming this protection.

### bizhub SECURE benefits

- bizhub SECURE guards against possible MFP security leaks, ensuring your reliable security protection.
- bizhub SECURE protects your documents, data and information and prevents financial and reputational damage for your company.
- bizhub SECURE gives you peace of mind!



KONICA MINOLTA

## With Systel you get so much more ...



Latest  
Technology



Green  
Initiatives



Document  
Management



Managed Print  
Services



Managed IT  
Services



Document  
Security



Backfile  
Scanning



Commercial  
Printing

Systel's mission is to offer the highest standard of excellence in business solutions by partnering with the industry's leading manufacturers - Ricoh, Konica Minolta, HP, Lexmark, and Panasonic to provide your business with the latest in office equipment, software and solutions.

SYSTEL



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SYSTEL<sup>®</sup>  
BUSINESS EQUIPMENT



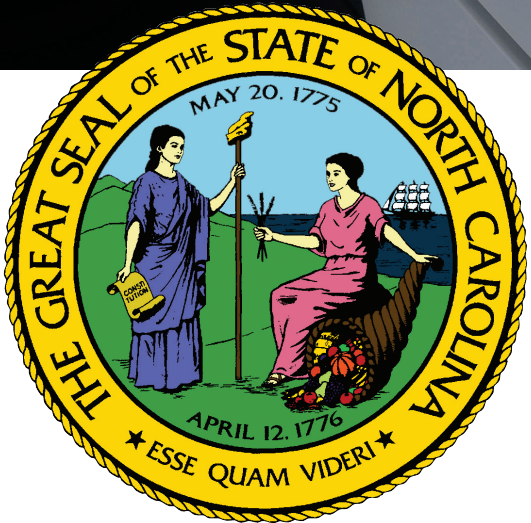
RICOH



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North Carolina State Contract  
**204D**



Proudly serving all 100 NC counties

Atlanta | Charlotte | Raleigh | Greensboro | Fayetteville | Hickory | Asheville | Greenville | Wilmington

Systel NC State Contract 204D Product Guide

Multifunction Devices - (11 x 17) Mid-High Volume											
	 KONICA MINOLTA	 KONICA MINOLTA	 KONICA MINOLTA	 KONICA MINOLTA	 KONICA MINOLTA	 KONICA MINOLTA	 KONICA MINOLTA	 KONICA MINOLTA	 KONICA MINOLTA	 KONICA MINOLTA	 KONICA MINOLTA
	Bizhub 227	Bizhub C227	Bizhub 364e	Bizhub 368	Bizhub C368	Bizhub 458	Bizhub C458	Bizhub 558	Bizhub C558	Bizhub 808	Bizhub C754e
											
Color or Mono											
Configurations Included	Mainframe, 500 sheet Paper Tray, Copier Desk Storage, Fax Kit	Mainframe, Automatic Document Feeder, Copier Desk Storage, Fax Kit	Mainframe, Automatic Document Feeder, Copier Desk Storage	Mainframe, Automatic Document Feeder, Copier Desk Storage, Fax Kit	Mainframe, Automatic Document Feeder, Copier Desk Storage, Fax Kit	Mainframe, Searchable PDF, Copier Desk Storage, Fax Kit	Mainframe, Searchable PDF, Copier Desk Storage, Fax Kit	Mainframe, Searchable PDF, Copier Desk Storage, Fax Kit	Mainframe, Searchable PDF, Copier Desk Storage, Fax Kit	Mainframe, Searchable PDF, Fax Kit	Mainframe, Searchable PDF, Fax Kit
Max Print Speed	22 PPM	22 PPM	36 PPM	36 PPM	36 PPM	45 PPM	45 PPM	55 PPM	55 PPM	80 PPM	75 PPM
Max Paper Size	11 x 17 in.	11 x 17 in.	11 x 17 in.	11 x 17 in.	11 x 17 in.	11 x 17 in.	11 x 17 in.	11 x 17 in.	11 x 17 in.	11 x 17 in.	11 x 17 in.
Maximum Paper Capacity	3,600 sheets	3,600 sheets	3,650 sheets	3,650 sheets	6,650 sheets	6,650 sheets	6,650 sheets	6,650 sheets	6,650 sheets	6,650 sheets	6,650 sheets
Duplex Printing Capability	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Mobile Printing Capability	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Bizhub Secure Capable	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Install/Set-up Included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Purchase & Maintenance Options											
Purchase Price	\$1,665.12	\$2,175.37	\$2,124.02	\$2,124.02	\$3,474.82	\$3,107.18	\$4,886.33	\$4,731.02	\$5,186.16	\$6,549.84	\$8,674.79
Purchase Price w/ 1yr Maintenance	\$2,052.32	\$2,814.57	\$2,823.22	\$2,914.42	\$4,265.22	\$4,015.18	\$6,035.13	\$5,787.02	\$6,523.76	\$7,897.04	\$10,347.59
Monthly Maintenance	\$32.27	\$53.27	\$58.27	\$65.87	\$65.87	\$75.67	\$95.73	\$88.00	\$111.47	\$112.27	\$139.40
Annual B/W Copies Included	180,000	180,000	240,000	240,000	240,000	300,000	300,000	300,000	360,000	420,000	420,000
Lease Payments											
36 Months	\$46.46/month	\$60.69/month	\$59.26/month	\$59.26/month	\$96.95/month	\$86.69/month	\$136.33/month	\$132.00/month	\$144.69/month	\$182.74/month	\$242.03/month
48 Months	\$39.13/month	\$51.12/month	\$49.91/month	\$49.91/month	\$81.66/month	\$73.02/month	\$114.83/month	\$111.18/month	\$121.87/month	\$153.92/month	\$203.86/month
60 Months	\$32.97/month	\$43.07/month	\$42.06/month	\$42.06/month	\$68.80/month	\$61.52/month	\$96.75/month	\$93.67/month	\$102.69/month	\$129.67/month	\$171.76/month

\*Pictures may not depict actual included configurations










\*Pricing for unlimited or lower annual copies can be provided upon request

\*See full catalog for additional models

\*Discounts for purchasing 36, 48, & 60 month maintenance packages up front can be provided upon request










\*Additional Models and/or Finishing options may be provided upon request



	Compact Multifunction Devices		
			
	Bizhub 4020	Bizhub 4050	Bizhub C3351
			
Color or Mono			
Configurations Included	Printer, Initial Supplies	Printer, Fax Kit FK-512, Initial Supplies	Printer, Fax Kit FK-517, Initial Supplies
Max Print Speed	42 PPM	42 PPM	35 PPM
Max Paper Size	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
Maximum Paper Capacity	2,000 sheets	2,300 sheets	1,650 sheets
Duplex Printing Capability	Yes	Yes	Yes
Copy, Scan, Fax Capability	Yes	Yes	Yes
Mobile Printing Capability	Yes	Yes	Yes
Install/Set-up Included	Yes	Yes	Yes
	Purchase & Maintenance Options		
Purchase Price	\$630.81	\$1,009.44	\$2,018.08
Purchase Price w/ 1yr Maintenance	\$1,170.81	\$1,403.84	\$2,598.88
Monthly Maintenance	\$97.57	\$116.99	\$216.57
Annual Copies Included	24,000 B/W	24,000 B/W	24,000 B/W 2,400 Color
	Lease Payments		
36 Months	\$17.60/month	\$28.16/month	\$56.30/month
48 Months	\$14.82/month	\$23.72/month	\$47.42/month
60 Months	\$12.49/month	\$19.99/month	\$39.96/month

\*Pictures may not depict actual included configurations

\*Pricing for additional accessories may be provided upon request

Single Function Printers		
		
Bizhub 3301P	Bizhub C3100P	Bizhub 4700P
		
		
Printer, Initial Supplies	Printer, Initial Supplies	Printer, 512 MB Memory Extension, Initial Supplies
35 PPM	32 PPM	50 PPM
8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.
850 sheets	850 sheets	2,300 sheets
No	No	No
No	No	No
Yes	Yes	Yes
Yes	Yes	Yes
\$211.07	\$498.85	\$540.34
\$603.07	\$985.25	\$1,080.34
\$50.26	\$82.10	\$90.03
24,000 B/W	24,000 B/W 2,400 Color	24,000 B/W
\$5.89/month	\$13.92/month	\$15.08/month
\$4.96/month	\$11.72/month	\$12.70/month
\$4.18/month	\$9.68/month	\$10.70/month

\*Discounts for purchasing 36, 48, & 60 month maintenance packages up front can be provided upon request